

# Technology procurement for the building sector, Sweden



## Description of the programme/ measure

This section could include:

- A policy instrument that aims at market transformation
- To stimulate technical development
- The objective is to develop new products, systems or processes that meet buyers' requirements better than the products already on the market.
- Target groups are: Public sector, real estate companies and developers
- The programme is sanctioned by the government
- The Swedish Energy agency has been working with technology procurement since 1989.

## Critical success factors

Use this section to highlight e.g.:

- Permanent procurement groups
- A long (well documented) history working with Technology procurement in the building sector
- Swedish Energy Agency as an Agent
- Subsidies and shared risks.

## Innovation

When appropriate use this section to highlight e.g.:

- An innovative procurement method
- Dialog between
- Are used to promote the development of new energy-efficient technology

## Key achievements

- Long history in working with Technology procurement
- Permanent procurement groups
- New efficient products on the market

## Lesson learned

- We might be able to engage new market segments
- New (permanent) procurement groups are possible
- The Most important step in reaching a successful market penetration of a technology procured product is dissemination
- Procurement is the start of a process not the end
- Probability of success is bigger with several coordinated activities.
- All procurements are different

# Further information



CONCERTED ACTION  
ENERGY EFFICIENCY  
DIRECTIVE

## Further information

- <http://www.bebostad.se/>
- <http://belok.se/>
- [www.energimyndigheten.se](http://www.energimyndigheten.se)

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